



JANES CAPITAL PARTNERS



## Richard R. Phillips, Managing Director

### Affiliations

- Association for Corporate Growth
- Los Angeles World Affairs Council

### Professional Licenses

- FINRA Series 7, 63

### Experience

- CIT Group
- Houlihan Lokey
- TRW
- Hughes Electronics

### Education

- MBA, Anderson Graduate Business School, UCLA
- B.S., California Institute of Technology

### Community Leadership

- Peninsula Education Foundation, Trustee

### Contact Information

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### Practice Summary

Richard R. Phillips is a Managing Director of Janes Capital Partners, a middle market investment banking firm focused on the Aerospace & Defense industry.

Mr. Phillips specializes in mergers, acquisitions, divestitures and leveraged recapitalizations, building on over 25 years of operations and investment banking experience within the Aerospace & Defense industry. He is considered an authority on Aerospace & Defense M&A, especially in the middle market, and frequently is quoted and invited to speak on the topic.

Prior to joining Janes Capital Partners, Mr. Phillips was a Managing Director and Head of Aerospace & Defense M&A for The CIT Group. Prior to that, Mr. Phillips was a Director at Houlihan Lokey, where he co-founded the Aerospace-Defense-Government industry group and led its West Coast team.

His clients include private business owners, Fortune 500 companies and private equity groups. Among his many completed transactions, Mr. Phillips represented Wyle Laboratories in connection with its sale to Littlejohn & Co. and CEF Industries in connection with its sale to TransDigm Group. He also represented General Electric in its divestiture of SimuFlite, Inc. to CAE.

Prior to becoming an investment banker, Mr. Phillips began his career in the aerospace and defense industry with Hughes Electronics and TRW. Since then, Mr. Phillips has participated in numerous investment banking, merchant banking and commercial banking transactions valued at over \$1 billion.

### Personal

Mr. Phillips is married, has two children (boys ages 9 and 12) and resides in Palos Verdes Estates, CA. He actively supports his sons in their academic and community youth sports pursuits. Mr. Phillips serves as an American Youth Soccer Organization (AYSO) soccer referee.